

# ASBURY VILLAS

# PRICING OPTIONS

YEAR 2010

Daily rates include room, meals, housekeeping and linen service as well as general nursing care. However, these rates are not all inclusive.

## Pricing Option I

By choosing Pricing Option I, you will simply incur a per diem charge for your unit and services.

|                               | <b>Daily<br/>Base Rate</b> |
|-------------------------------|----------------------------|
| Studio .....                  | \$ 149                     |
| Studio Deluxe .....           | \$ 162                     |
| One Bedroom Traditional ..... | \$ 186                     |
| One Bedroom Special .....     | \$ 199                     |
| One Bedroom Deluxe .....      | \$ 215                     |
| Two Bedroom .....             | \$ 309                     |

Respite care available.

## Pricing Option II

In Pricing Option II, the rate reduction fee becomes non-refundable and non-transferrable after 50 months because it will be reduced by 2% per month for 50 months. A portion of your rate reduction fee will be refunded to you if you release your unit at any time before 50 months. For example, if you release your unit after 12 months, you will receive 76% of your original rate reduction fee because we have kept 2% each month. Using this pricing option enables you to receive a lower daily rate.

|                               | <b>2% Amortization<br/>of Rate Reduction<br/>Fee Per Month</b> | <b>Daily<br/>Base Rate</b> |
|-------------------------------|--|----------------------------|
| Studio .....                  | \$ 56,800  | \$ 102                     |
| Studio Deluxe .....           | \$ 62,500  | \$ 113                     |
| One Bedroom Traditional ..... | \$ 68,000  | \$ 138                     |
| One Bedroom Special .....     | \$ 73,500  | \$ 159                     |
| One Bedroom Deluxe .....      | \$ 87,500  | \$ 196                     |
| Two Bedroom .....             | \$ 90,000  | \$ 258                     |

**Second person fee for any unit: \$850 per month**

**ASBURY  
VILLAS  
RATE  
SCHEDULE**



## Asbury Villas

† Operated by United Methodist Services for the Aging

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